

Esso Mobil Business Fleet Card Program



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Providing you a new level of service

CONVENIENCE



- Close to 2,200 Esso and Mobil locations.
- **Acceptance across Canadian border** at more than 11,500 Exxon or Mobil-branded stations in the US.

CONTROL



- **Track vehicle performance;** cost per KM and KM per litre while flagging any variances.
- **Control** all of your vehicle-related expenses with one card.

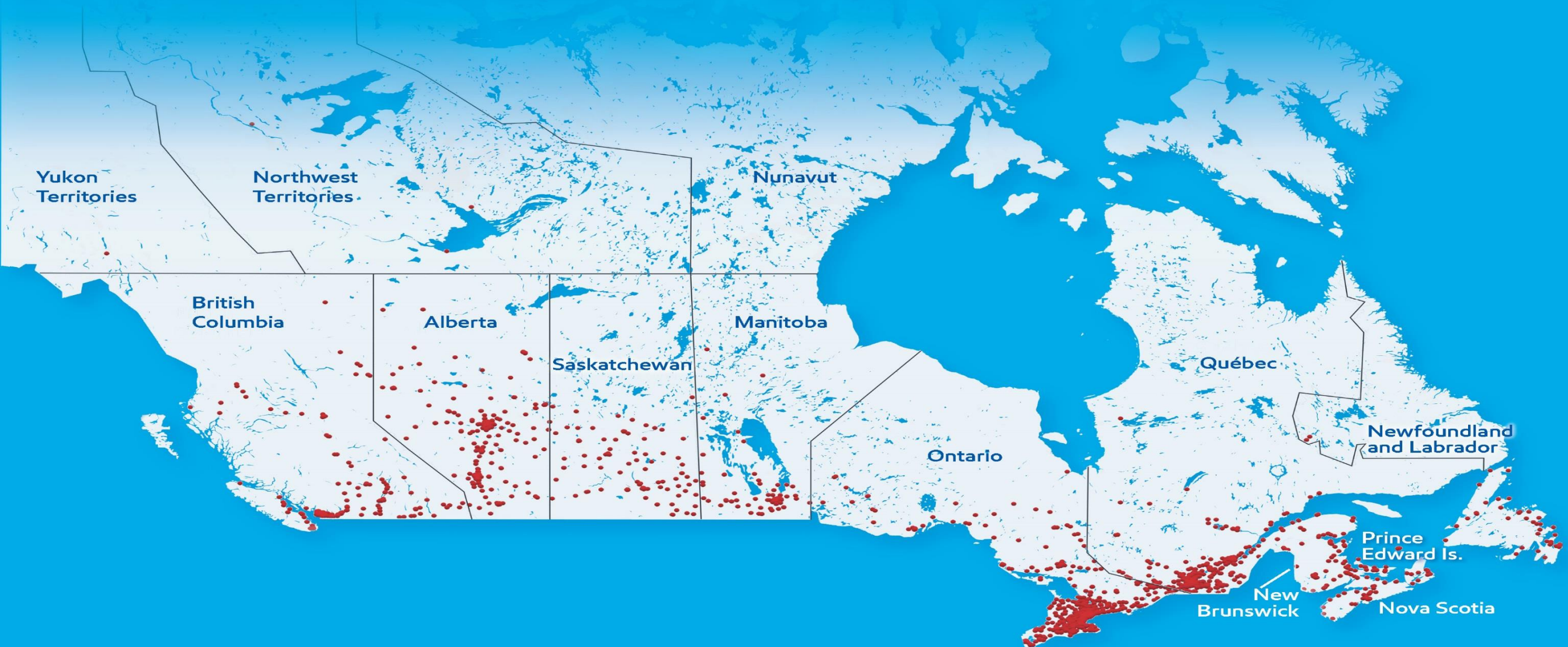
FLEXIBILITY



- **Decide which purchases to allow,** the exceptions you want reported and how you receive your statements.
- **Powerful online tools** provide you the fastest way to see, manage and control fleet activity in real-time.



Broad acceptance at close to 2,200 Esso and Mobil retail stations across Canada



Mobil now in Canada



[Find a Mobil Station near you](#)

- Over 200 new Mobil stations are now opened across Canada!
- You can now use your Esso and Mobil Business Card at any Mobil station across Canada and enjoy all the same benefits you do today at Esso stations.
- Branding is now **Esso and Mobil**



Mobil



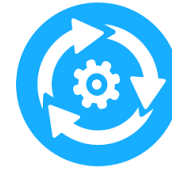
Esso Mobil Business Fleet Card Program

Transaction and Product Controls



TRANSACTION

- Transactions per day
- Day of week/time of day
- Dollars or gallons per day
- Driver ID numbers
- Odometer capture



PRODUCT

- Fuel
- Oil and fluids
- Quick lubes (optional)
- Parts and services (optional)
- General merchandise (optional)



Esso & Mobil Retail Site Info

Esso & Mobil Retail Fuel Site Network:

- Esso & Mobil Station Locator Website: www.esso.ca/find-station
- Esso & Mobil Mobile Phone Site Locator App: "Speedpass +" (download on any mobile phone)
- 213 Loblaws Superstore Gas Bars have been rebranded to Mobil in 2018
- 60+ Husky retail sites are being rebranded to Esso in 2019
- Esso & Mobil is the largest retail fuel network with close to **2,200** sites in Canada by 2019

Have each Driver/employee load the "Speedpass +" Mobile Phone App onto their phone (any phone type) for quick reference to all Esso Mobil retail site locations within Canada – very valuable tool



Reporting: Premier Plus Business Fleet Card

PARENT ACCOUNT:
Adams Mechanics

REPORT FOR:
Adams Mechanics
0495-xx-xxxxxx-x
DEC-14-2018 TO JAN-13-2019

PAGE 1

Purchase Activity Report

Confirm
vehicle mileage

CARD NUMBER	CARD EMBOSSED	VEHICLE/ASSET IDENTIFIER	VEHICLE DESCRIPTION	PLATE (ST)	VIN									
XXXX	TRUCK 1	TRUCK 1	Ford F150	A7985X3 (AB)	CV23896482210FR1									
DATE MM-DD	TIME	SITE ADDRESS	PROMPT INFO	TRAN CODE	ODOM	PROD UNITS	COST UNIT	FUEL \$	OTHER \$	EXEMPT TAX	OSC \$	NET \$	REPORTED TAX	EXC CODES
12-31	11:39	PREVIOUS ODOMETER												
12-31	11:40	6835 Macleod Trail SW, Calgary, AB	N Adams	OPEN	100,123	UNL	8.000	0.501	7.21					
		6835 Macleod Trail SW, Calgary, AB	N Adams	OPEN	100,123	OTH	1.000	2.510		2.51				
		PERIOD TOTALS					8.000		7.21	2.51	-0.24	9.48	GST -0.34	
		YTD TOTALS					8.000		7.21	2.51	-0.24	9.48	GST -0.34	
		PERIOD AVG: PPU						0.501						
		YTD AVG: PPU						0.501						
***** TO ENSURE MORE ACCURATE MILEAGE REPORTING, VEHICLE DISTANCE STATISTICS ARE NOT CALCULATED WHEN KEY ODOMETER READINGS ARE NOT WITHIN AN ACCEPTABLE RANGE.														

Transaction
times

Review retailer
addresses

Check driver information
to find out who is making
purchases

Transaction, Fee, and Exception Code legend can be found on the last page of this report.



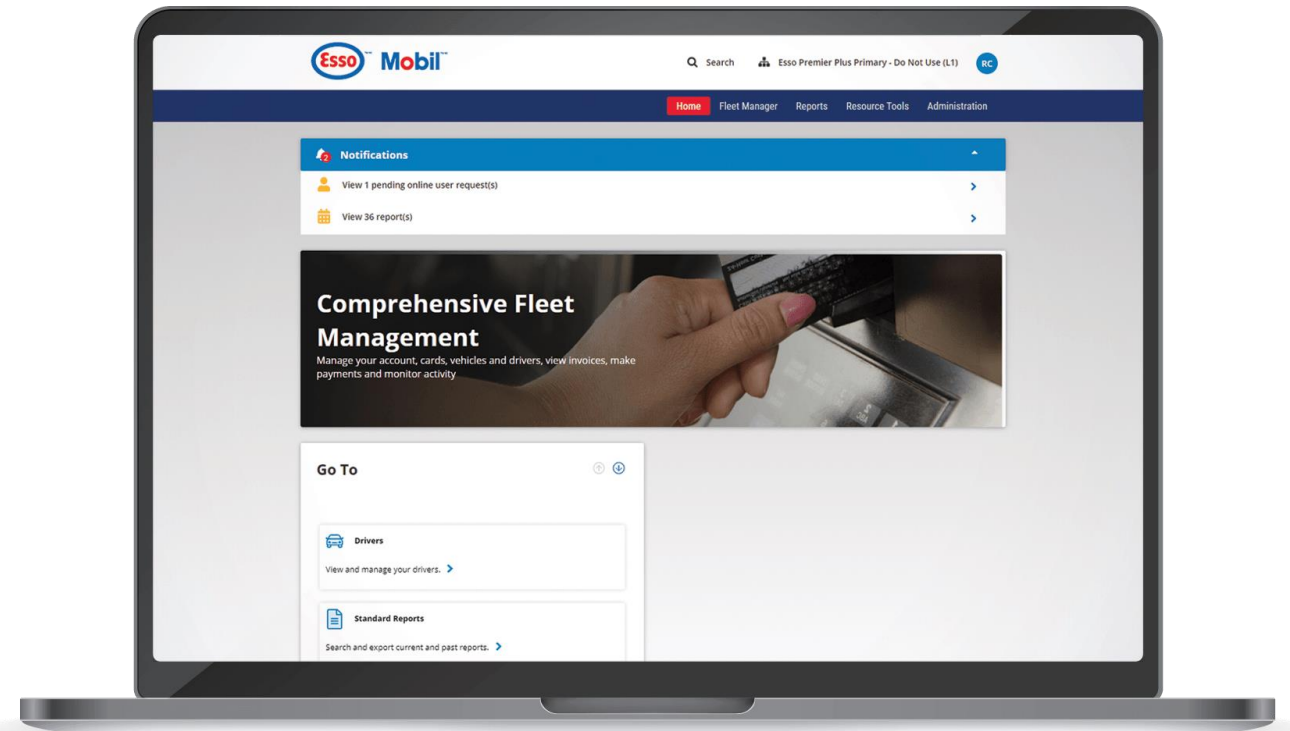
Premier Activity Report

- View transaction times
- Review retailer addresses
- Check driver information to find out who is making purchases
- Confirm vehicle mileage



Online account management

- See all of your key account information
- Save time and cut down paperwork
- Access 24/7/365
- Set purchase restrictions
- Use exception reports to see when expenses fall outside your set policies



Loyalty & rewards

- The Esso Extra program is free and easy
- **Earn 1 or more points for every dollar you spend on eligible purchases at Esso stations and select Mobil locations in Canada.** Redeem your points at the station for great rewards like free gas, car washes and snacks at any Esso station or online at essoextra.com.
- Rewards start at 150 points!
- Earn Bonus points for Extra Grade Gasoline (2X) and Supreme Grade Gasoline (3X) and get to your next reward faster!
- Allows employees to enroll individually or keep the points for the company to redeem for free gas, car washes, gift cards to recognize employee performance or donate to a community cause.



Visit EssoExtra.com for details

Esso Extra is a registered trademark of Imperial Oil Limited. Imperial Oil, licensee. See essoextra.com for complete rules and regulations. The Esso Extra program is not available at Mobil stations located adjacent to Loblaw banner grocery stores.



Mobil



Loyalty & rewards

- Now earn up to 10 points per liter of fuel and 10 points per dollar spent on eligible convenience and car wash purchases at Esso stations. Plus, continue to earn points at Mobil stations as you do today!
- *PC Optimum* points may be earned at participating Loblaw banner grocery stores and Shoppers Drug Mart locations, and online at Loblaw-owned grocery websites, joefresh.com and beautyboutique.ca in addition to Esso and Mobil stations. Consolidate your gas, grocery and health and beauty points with the *PC Optimum* program and redeem faster!
- *PC Optimum* points will be able to be earned but not redeemed at Esso and Mobil stations. *PC Optimum* points can be redeemed for almost anything at Loblaw banner grocery stores and Shoppers Drug Mart locations.
- Have the app? *PC Optimum* members can key in their registered phone number to earn points at the pump and scan the card from the app to earn points in-store! No physical card required!



Visit pcoptimum.ca for details

Conditions apply. For complete *PC Optimum* terms and conditions visit pcoptimum.ca.
PC Optimum is a trademark of Loblaws Inc. Trademark used under license.





Esso and Mobil Business Account - Application

Tell us about your business

- **SAVE valuable time and money** by letting us handle the paperwork for you
- **Give your business improved** cash flow flexibility
- **Help block unwanted spending** with easy-set controls

Legal Name of Business

Business Physical Address

City

Province

Postal Code

GST/HST

Company Phone #

Company Fax #

Legal Structure(Corp, Partnership, LLC, Proprietorship, Gov, PC or PA)

\$

Years in Business

Average Monthly Fuel Expense

☐ English

☐ French

Correspondence preference

Number of vehicles

☐ Business

☐ Business Premier Plus

Card type?

Billing Contact Information

Billing Contact First Name

Billing Contact Last Name

Billing Contact Phone Number

Billing Contact Email

Billing Address

City

Province

Postal Code

Authorization

By signing below, I represent and warrant that I am authorized to bind the Applicant to the Business Charge Card Agreement, provided with this application and/or provided with the cards. I certify that the information provided in this application is correct. I further acknowledge that I have read and agree to the Summary of Key Terms enclosed.

X

Authorized Officer Signature

Date

Print Name

Email

Title of Representative of Corporate Applicant

☐ President

☐ Vice President

☐ Treasurer

☐ Owner

☐ Partner

Tell us about yourself

Required if this account is for a business incorporated or formed less than three years, a proprietorship, a professional corporation, or a unlimited liability company.

First Name

Last Name

Residential Address City

Province

Postal Code

Social Insurance # (Optional)

Date of Birth

Home Phone Number

Email Address

Sales Rep:

Title:

Email:

Phone:

Fax:

FOR OFFICE USE ONLY:

Sales Code	Group Code	Coupon Code	Acct. #
			0496

I agree and consent to the collection, use and disclosure of my personal information from time to time as contemplated in the enclosed Summary of Key Terms and, in particular, I consent to WEX Canada, Ltd. obtaining credit, financial and related personal or business information about me (including a consumer or credit report) from any credit bureau or credit reporting agency from time to time. WEX Canada Ltd. will provide me with the name and address of the credit bureau or credit reporting agency upon request. The consents provided above are effective as of the date of this Application and will be valid for as long as required to fulfill the purposes described in this Application and the Business Charge Card Agreement.

The Applicant understands that all invoices will be sent electronically.

X _____ Date

Signature

Print Name

SUMMARY OF KEY TERMS OF CREDIT AGREEMENT

Privacy Notice: I authorize WEX Canada, Ltd. as the card issuer ("Issuer") to collect, use and disclose the information I have provided on this application, as well my credit bureau reports, as necessary to: (1) verify my identity; (2) evaluate my current and ongoing creditworthiness and consider this application for credit ; (3) administer, review or collect on the account; and (4) detect and prevent fraud and other unlawful activity, fulfil legal, regulatory and self-regulatory requirements and for other purposes as permitted or required by law. If I voluntarily provide my Social Insurance Number, I acknowledge that I am doing so to ensure the credit bureau information accurately refers to me. I agree that I may be contacted at the contact information that I have provided for the purposes of processing this Application, or if approved for an Account to discuss matters related to my Account. In the event that the account is not paid as agreed, Issuer may report my liability (personally and, for Corporate Accounts) to credit bureaus or others that may lawfully receive such information. The file containing my personal information will be maintained on the Issuer's servers and will be accessible by authorized employees, representatives and agents. To request access to, or correction of, my personal information, or to ask any questions (including with respect to the Issuer's use of service providers located outside of Canada) I may contact the Chief Compliance Officer for Issuer at (800)-842-0075.

I understand that I will be provided with the full terms associated with my Account which are provided with the cards. Use of any card issued pursuant to this application confirms my agreement as well as Company's agreement, if applicable, to said terms and conditions. For Corporate Accounts, in the event that this application is denied based upon information contained in a consumer credit report used to evaluate credit, Issuer is authorized to report the reason for the denial to the Company. Direct inquiries of businesses where the undersigned maintains accounts may also be made. If requested, Company agrees to provide company financial statements, including at minimum, a Balance Sheet and Income Statement for the last two years upon request.

Federal Compliance: Issuer complies with Federal Law which requires all financial institutions to obtain, verify and record information that identifies each company or person who opens an account which may include information regarding your business owners. What this means for you: when you open an account, we may ask for your name, address, date of birth, or other information that will allow us to identify you or if applicable, your business owners. We may also ask to see your driver's license and other identifying documents for your business.